



# EMPLOYEE

## *Spotlight*

### Kerry Omand

#### **Finding My Place in Farming**

I've always loved being part of the farming world – it's where I feel most at home. When an opportunity with ANM came up in Orkney back in Spring 2022, it felt like the perfect fit. I started that June as a Livestock Procurement Agent and now work full-time as Livestock Procurement Manager. It's been a brilliant journey so far – being part of a team that's so committed to the farming community here in Orkney makes the work incredibly rewarding.

#### **Day in a Life: Out on The Road**

No two days are quite the same, which definitely keeps things interesting! Mondays are usually spent at the Hatston lairage while we're shipping livestock. The rest of the week you'll find me out and about visiting farms, canvassing, and viewing stock. There's always plenty going on behind the scenes too – from taking bookings and writing reports to keeping in close contact with our customers and the team at Thainstone. It's a busy but rewarding mix of time on the road and staying connected with the wider ANM network.



## **The Reward in a Good Result**

Honestly, there's a lot I enjoy – but the best feeling is seeing our customers getting a strong return for their stock. You know how much work they've put in, so it's great to see that effort pay off. That's the part that really sticks with you.

### **My Advice: Just Go for It!**

Just go for it! If an opportunity comes up that you think might be a good fit – take the leap. It's one of those industries where you learn so much on the job and being part of a team like ANM means you've got great support behind you.

## **Bring on Orkney Show Week!**

I absolutely love show season! Orkney Show week is a real highlight of the year – it's such a great time to catch up with friends from all over. You can't beat a bonnie show day with good stock and good company. There's a great buzz about it.

### **Keeping It Local, Keeping It Personal**

We've got a brilliant farming community here in Orkney, and it means a lot to be able to support that. With so much business now done over the phone or online, it's more important than ever to have a local presence. Being able to visit farms, view stock in person, and speak face-to-face makes a big difference – and it shows that ANM is genuinely committed to the islands.

## **Trust Is Everything**

Having a trusted presence in Orkney is absolutely essential. I feel really privileged to be in this role and take it seriously that our customers trust us with such an important part of their business. A farm isn't just a workplace – it's a livelihood, a family's legacy, a way of life. That's why it's so important we do the best job we can, every time.

### **Connecting Orkney to the Wider Market**

Orkney has always produced top-quality livestock, and ANM has a long history of helping that stock reach the best markets. Our connections with mainland finishers and our online reach mean we can get great visibility and strong returns for local producers. I'm really focused on keeping that strong relationship between Orkney and Thainstone going. We're excited to welcome some of the Thainstone team to the Orkney County Show this week – so please come by the stand and say hello!