

Our Vision for Thainstone Centre.

The Thainstone Centre has been the beating heart of the rural economy of the northeast since opening in 1990.

A pioneering development, ANM led the way in providing a purpose-built auction centre that has and continues to serve us well.

Thainstone Centre is now over 30 years old, and we want to lead once more and provide the best facilities and auctioneering experience in the country to serve the needs of our next generation and rural economy for the next 40 – 50 years.

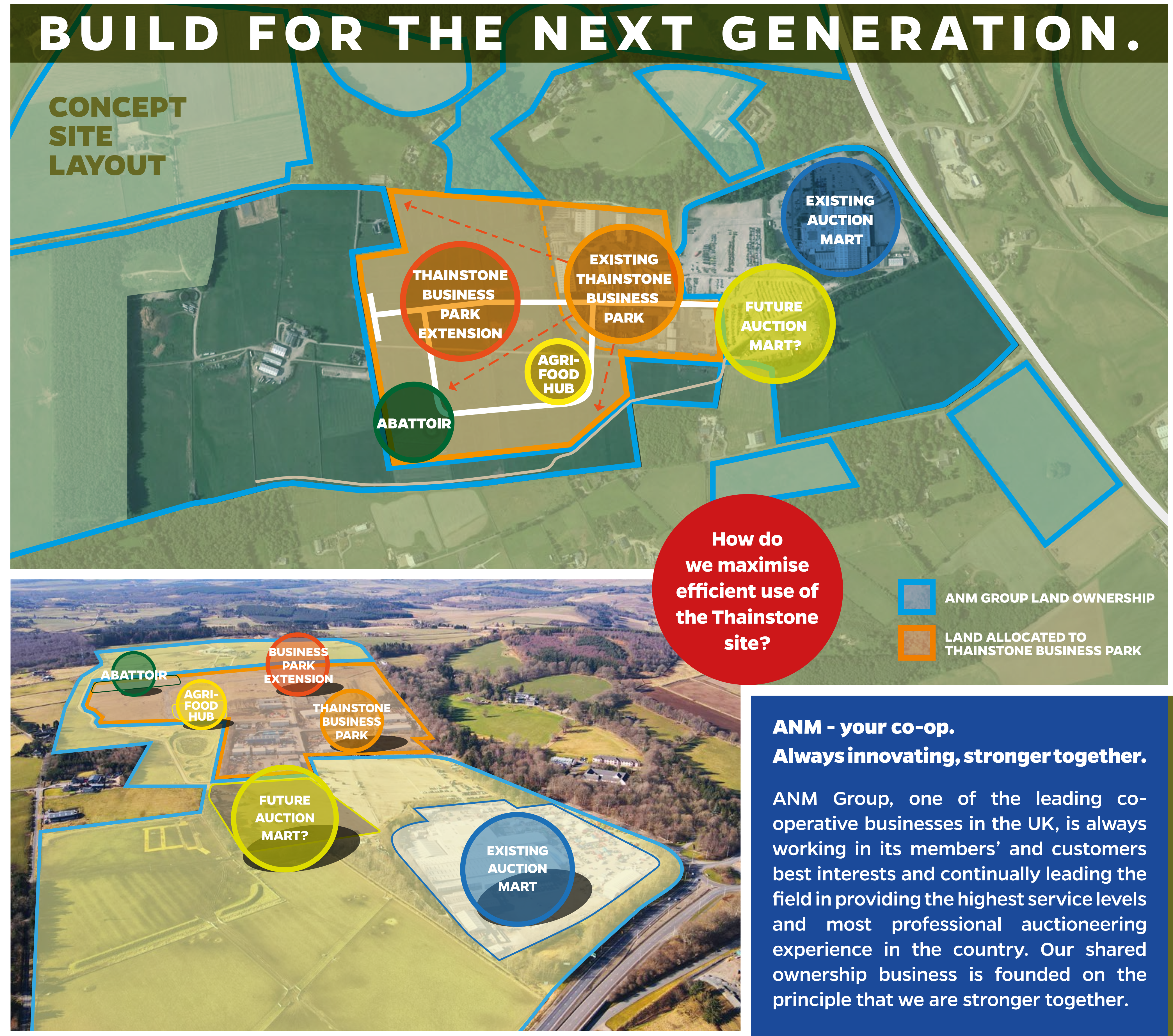
We are exploring the concept of delivering a new purpose-built auction centre and rural retail and community hub on our land at Thainstone that will provide sustainable industry leading working practices, the very highest standards in customer service and animal welfare and continue to provide attractive trading terms to the market.

This is a bold and exciting vision, our strategic plan for the long term future of the Group, and enables us to provide industry leading services across all divisions to our members and customers for years to come.

As we consider our plans, we invite and welcome all contributions.

This is an opportunity for you to influence the future development of Thainstone Centre.

BUILD FOR THE NEXT GENERATION.



ANM - your co-op.
Always innovating, stronger together.

ANM Group, one of the leading co-operative businesses in the UK, is always working in its members' and customers best interests and continually leading the field in providing the highest service levels and most professional auctioneering experience in the country. Our shared ownership business is founded on the principle that we are stronger together.

A sustainable Thainstone...

...representing our industry

We believe Thainstone should have **sustainable working practices, renewable energy and carbon neutral operations** at its heart, whilst incorporating the most up to date livestock and goods handling systems and locking-in the very highest standards in customer service and animal welfare. Our vision is to ensure that our cost base remains competitive so that ANM continues to offer the very best member benefits and trading terms to the market across all sectors of our business.

This is an opportunity to build a **future for Thainstone**, founded on low carbon renewable energy, self-provided and recycled water, sustainable effluent treatment, energy from waste, renewable power, and efficient power systems.

It is an exciting vision for the future, and the continuing service we can provide to our members and customers, as well as to the rest of the rural economy while meeting our responsibilities to the environment.



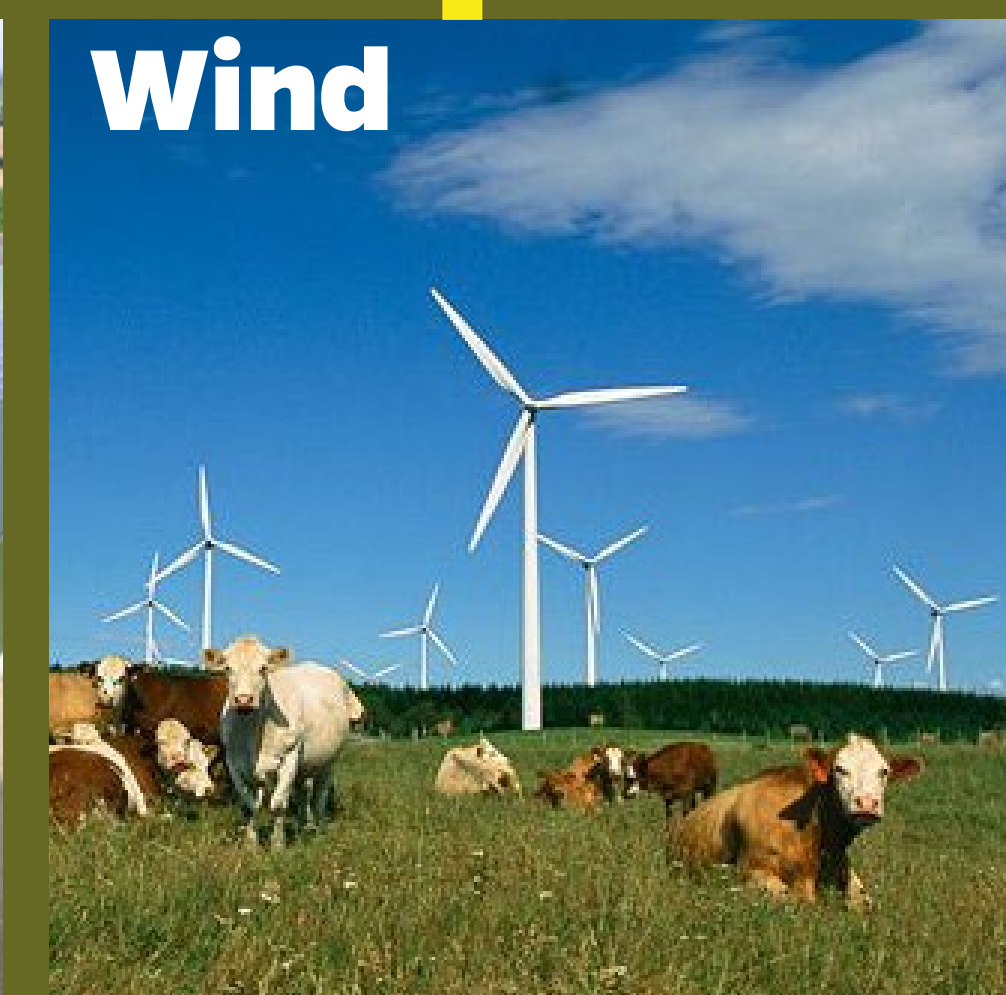
The transition to sustainable power...



Hydrogen and Electric vehicles



Renewable Power Sources



Biomass

An industry leading Thainstone.

The current Thainstone Centre is over 30 years old. It continues to serve members, the rural community, and the wider regional economy well.

We recognise that the current Centre is viewed with affection by many and a practical and valued home for industrial users and occupiers of Thainstone. So, we want in any planning to support their needs for the future.

**Can we do better?
Can we step up to
an ambitious vision
for the future?**

**Do we
invest in the
current Centre, or
explore alternative
options on the
wider site at
Thainstone?**

Our vision for the future at Thainstone will maintain the reputation of the auction ring as the best possible place to do business, while retaining its role as the natural meeting point for the north-east community.

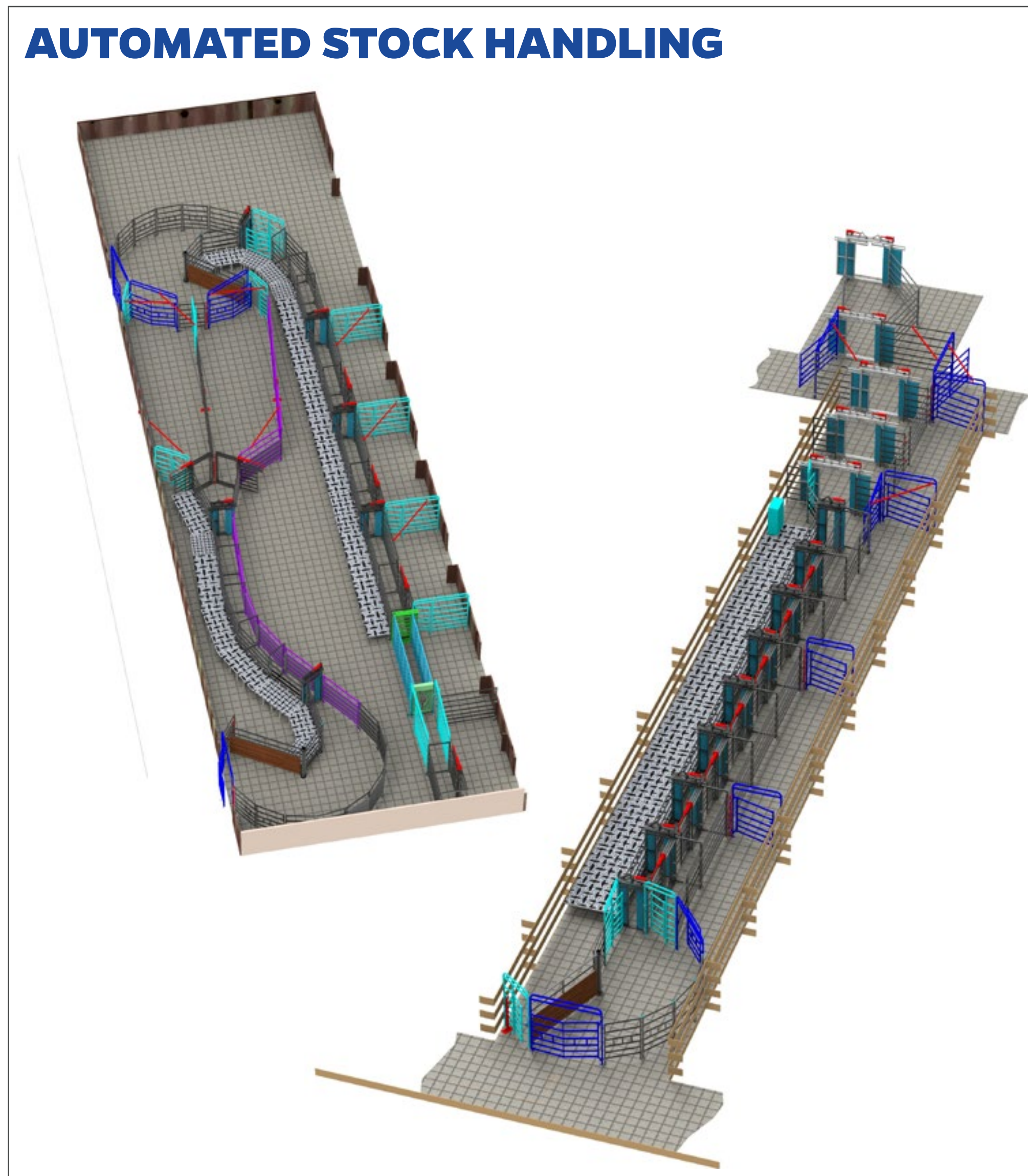
We can maintain that future by continuing to embrace technology to work alongside the auction ring, lead on online selling, whilst investing in automated processes, electronic tag and stock handling improvements.

We want a facility that provides an ever-improving experience for livestock, as well as buyers and sellers. More efficient loading and unloading facilities and more comfort for those attending the sales. Providing enhanced, safe access to view goods and livestock, and lairage facilities are all part of our vision.

Our improvements in sustainable operations, with enhanced water and effluent management, energy from waste and renewable power generation could all establish a new standard for our industry.

AN AUCTION MART AT THE LEADING EDGE - WHAT CAN WE DO BETTER?

AUTOMATED STOCK HANDLING



DIGITAL TAGGING



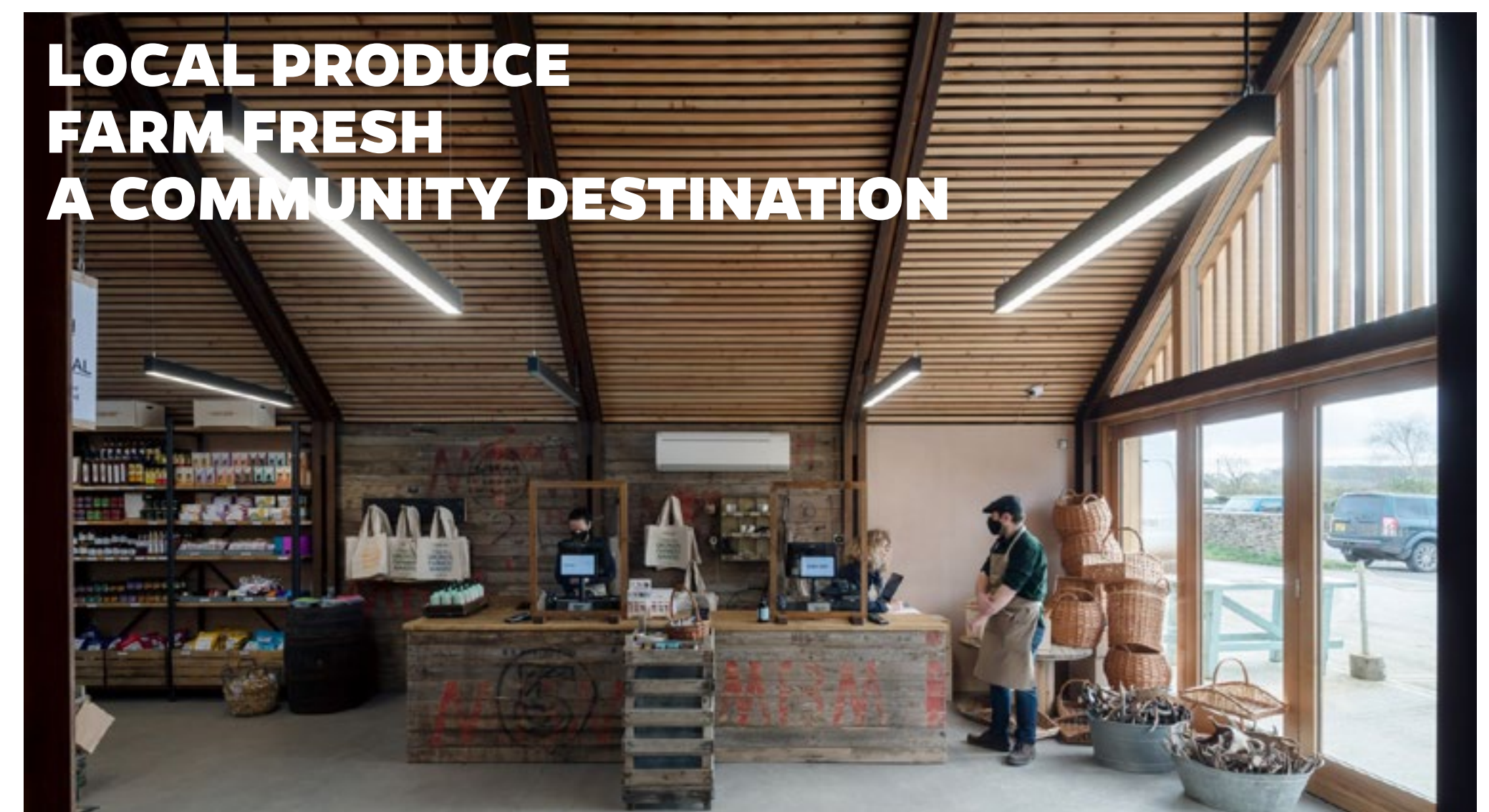
ANIMAL WELFARE



ON SITE EFFLUENT FILTRATION SUPPORTING IMPROVED BIO-DIVERSITY



LOCAL PRODUCE FARM FRESH A COMMUNITY DESTINATION



Developing Thainstone.

Our vision for a new, all-purpose Agri-hub in the north east is an exciting one, although we recognise that there are a lot of challenges to face up to in order to get it right.

We need to meet the expectations of future users of the facility itself, whilst balancing the requirements of other parts of the ANM business, as well as other centre users and occupiers.

We recognise that there are wider challenges being faced by other major organisations in the local community - can the next stage in the ANM story play a wider role in the local and regional economy?

We want a plan that embraces the priorities of our shareholders, our members, the future needs of our industry and provides fulfilling and attractive careers for everyone at ANM.

We've been innovating and the leading livestock and commercial auctioneers for over 150 years - with the next stage in our development, we can lead once more.



SUPPORTING EXISTING SERVICES...



MEMBER RELATIONS



RURAL ESTATE AGENCY



LIVESTOCK AUCTIONS



ANNUAL SHOWS & SALES

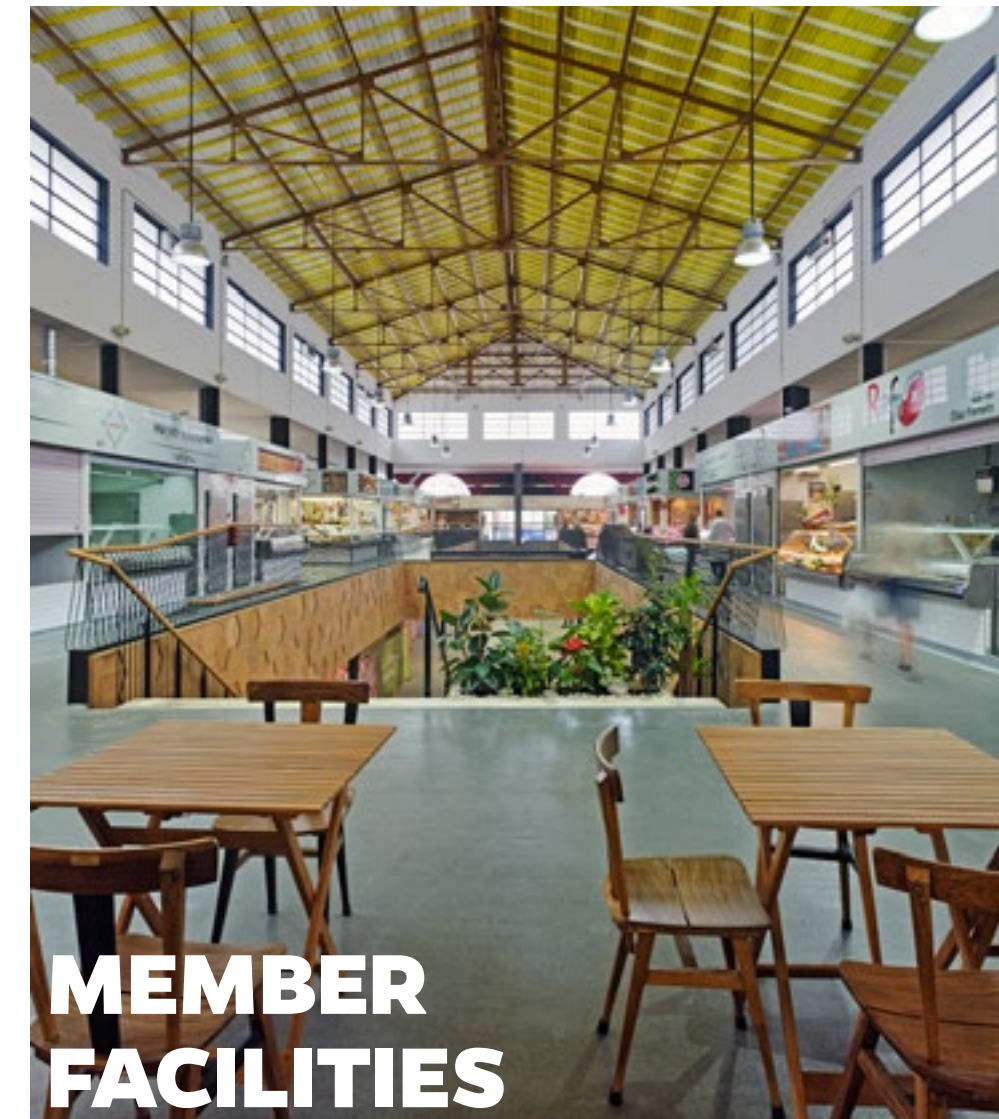


PLANT & EQUIPMENT AUCTIONS



ON SITE DINING & EVENTS

AND IMPROVING OTHERS...



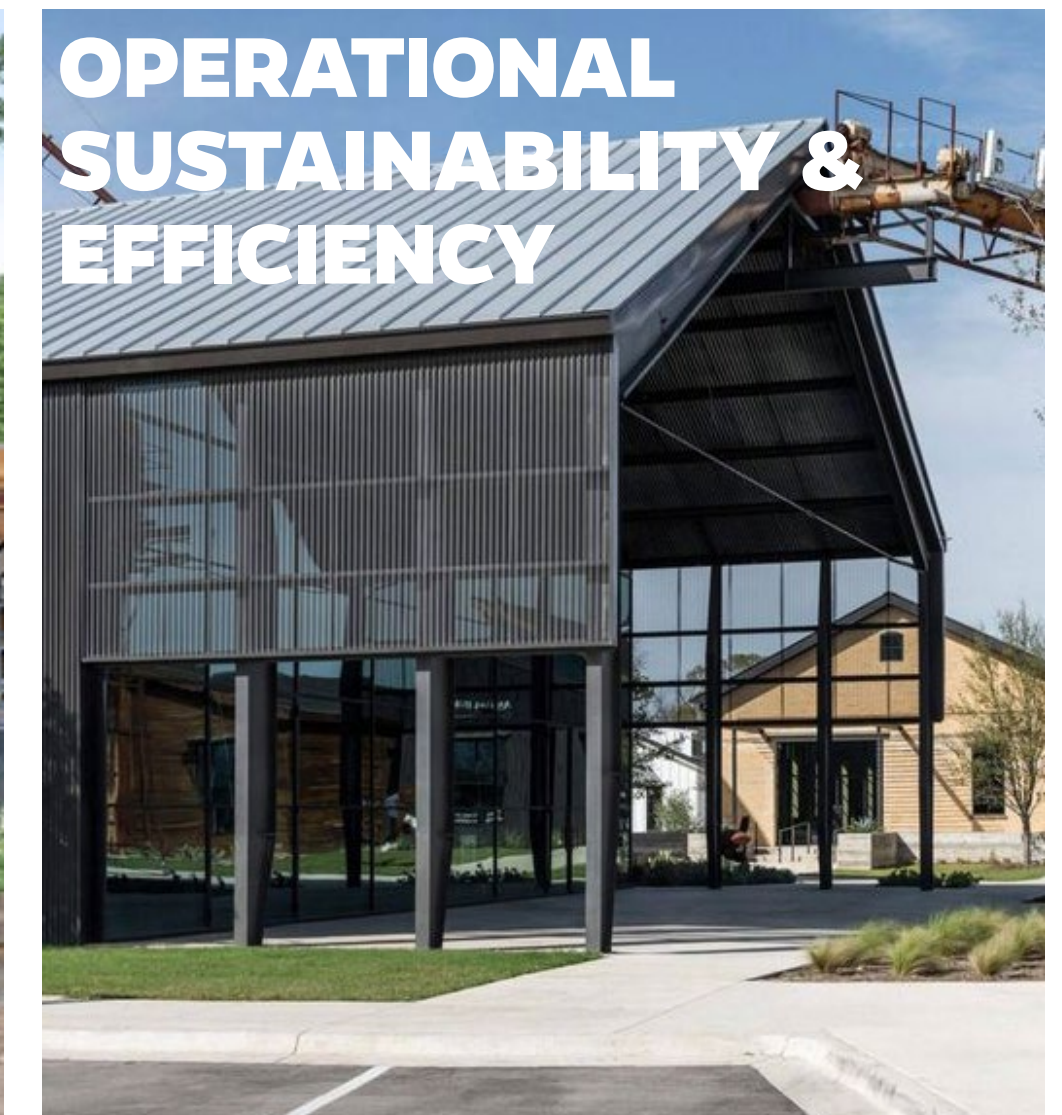
MEMBER FACILITIES



RENEWABLE POWER SOURCES



COMMUNITY & EDUCATION



OPERATIONAL SUSTAINABILITY & EFFICIENCY



ANM'S WORKPLACE & STAFF WELLBEING



LOCAL BUSINESSES AND INDUSTRIAL USES

Here's what you said...

RETAIN AS IS

To scrap a whole mart which is only 30 years old and build a new one a few metres away is unbelievable.

To build a new mart in the current circumstances is a crazy idea, I am definitely against building a new mart...

If you have to, I'd upgrade what we have at Thainstone - it's in a very favourable position on the flat, just off the main road, and very easy to get cattle in and out of.

I don't think that a complete replacement will be a viable proposal.

It needs investment in the existing facility with dwindling livestock numbers to encourage an increase in stock in the area to then keep the place going. The alternative uses for industry / slaughter house etc can still be built without the complete new auction centre.

REFURBISH

The current site definitely requires work and it's my belief that the current Thainstone building is no longer fit for purpose and the site itself could be much modernised and more efficient.

If farming is to move forward, and I believe the entire industry is at a crossroads, then a new facility can capitalise on the opportunities which exist, allowing ANM and farming in the north east as a whole, to progress.

Without investment and change to the current site, both ANM and farming in the region will see themselves less well placed to take advantage of the future and find themselves in a weakened position.

REBUILD

'...is in full support of ANM looking into the possibility of a new mart development. He thought it was very forward looking on their part and given that change is happening throughout the industry then it is only right that ANM look to evolve. There is no reason to think that we cannot recreate the excellent facilities that currently exist in a better and more efficient form.'

LET US KNOW WHAT YOU THINK..

Make your contribution in confidence online at www.anmgroup.co.uk or by calling Katie McRobbie on 01467 623 752.

Next Steps.

ANM Group wants to hear from members and users of the current Thainstone Centre about their priorities, so that we can formulate a specific plan that **puts their views and needs at the centre of our future thinking.**

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Building and topographical surveys are underway to help us better understand the existing site and its surroundings and **what is possible** as our vision is progressed.

We want to hear from you as we build the next chapter in ANM's history, either through the refurbishment and enhancement of the existing Thainstone Centre, or by building a new, purpose-built market. **Both of these are exciting options for us.**

We will formulate a specific proposal from our vision. We want to ensure we capture your thoughts and **the opportunity for your input during this consultation phase will run until the end of June 2024.**

Our vision is for a detailed proposal to be submitted to the planning authorities in 2025, potentially allowing us to operate from an adapted or a new Thainstone within **the next 10 years.**

COMMERCIALLY &
SUSTAINABLY FIT FOR
PURPOSE FOR THE NEXT
50 YEARS.

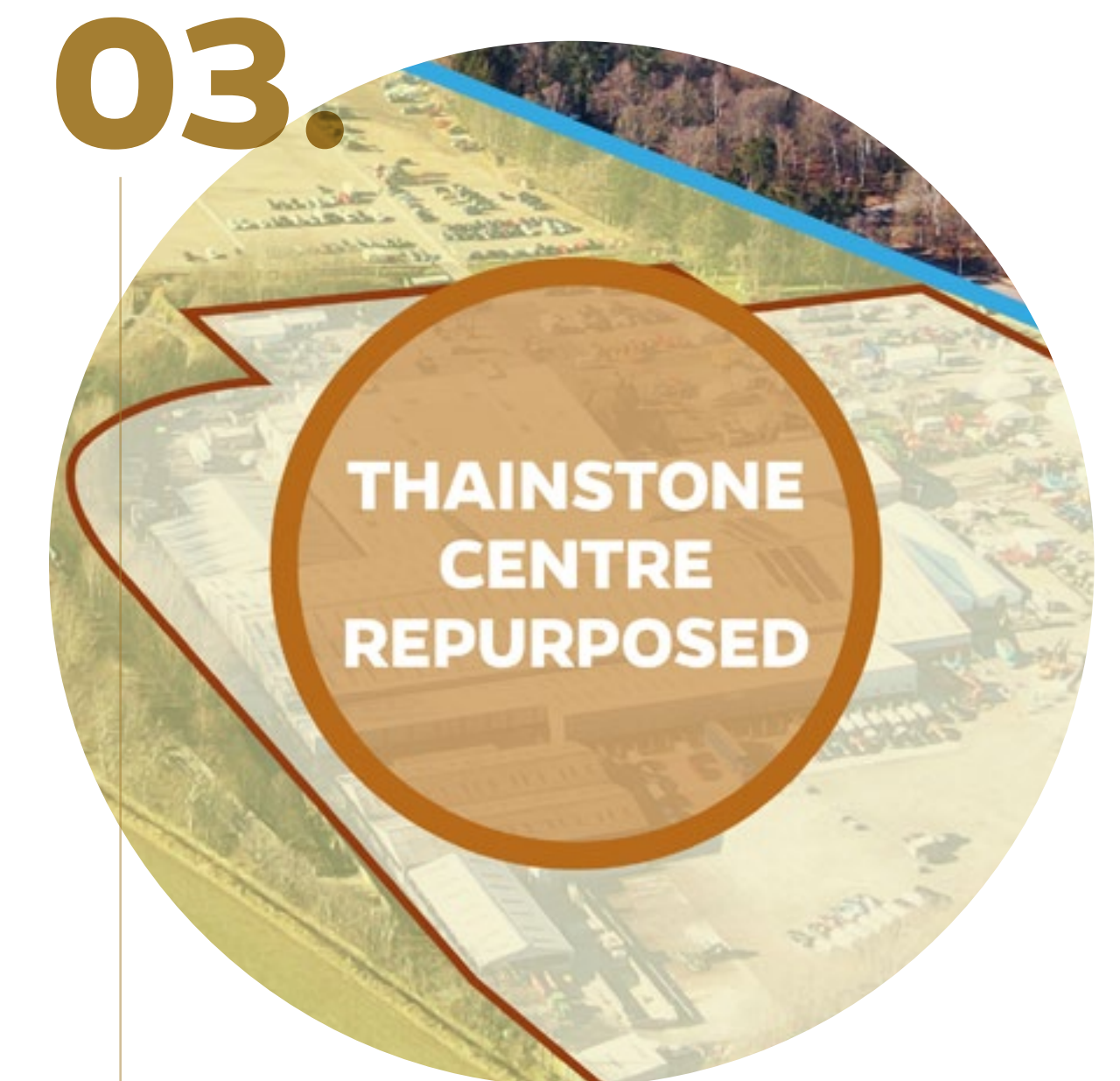
OUR OPTIONS:



**REFURBISH AND
ENHANCE EXISTING
THAINSTONE CENTRE /
MART FOR CONTINUED
ANM USE.**



**NEW PURPOSE
BUILT, FLEXIBLE
AUCTION MART ON
ADJACENT SITE FOR
ANM USE.**



**EXISTING THAINSTONE
MART REPURPOSED
FOR USE BY
COMMERCIAL PARTNER
ORGANISATIONS.**

Relying
On....

